



Why Australia for your Clinical Development Strategy

AUS offers the essential elements for success to any Emerging Biopharma (EBP): Speed, financial benefits, globally accepted quality data



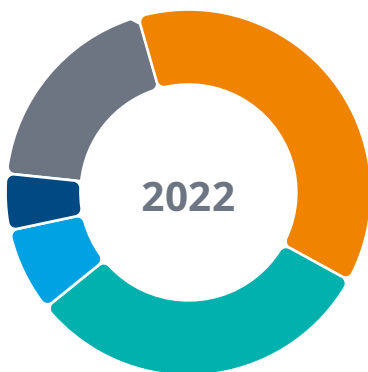
 <h2>Speed</h2> <p>of delivery with Simple regulatory framework</p>	<h3>Rapid start up and fast approvals.</h3> <ul style="list-style-type: none"> • CTN* scheme (No IND* Application Required) • Ethics submission/ approval 4-6 weeks for Health volunteer studies • Required document only: IB*/Protocol/PICF* 	 <h2>Cost saving</h2> <p>Significantly cheaper than conducting Phase I in US</p> <ul style="list-style-type: none"> • R&D tax incentive from the AUS government (43.5% Tax refund) • Favorable AUD exchange rate • Save up to 60% compared to US/EU Phase I study
	 <h2>Quality</h2> <p>Globally accepted quality data in Australia can be used to support international regulatory applications, including the US FDA* and the EMA*</p>	 <h3>Local excellence, Global thinking</h3>

* CTN: Clinical Trial Notification, IND: Investigational New Drug, IB: Investigator Brochure, PICF: Participant Information and Consent Form, FDA: Food and Drug Administration, EMA: European Medicines Agency

AUS is leading global destination for early phase trials

International investment in early phase trials

One-thirds of public early phase trials involved investment from **Australian Sponsors**.



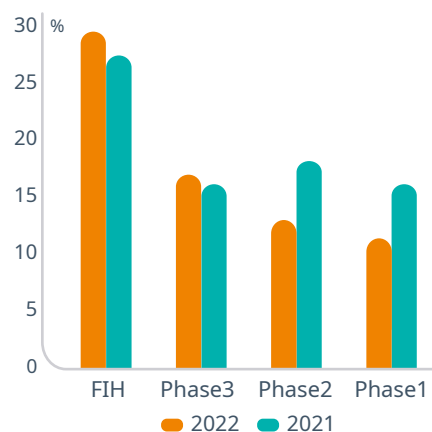
● USA ● Australia ● China ● Switzerland ● Other

Source: Bellberry Clinical Trial Report 2022 Dataset; Research approved by Bellberry HRECs (2022 calendar year) and NSW Early Phase Clinical Trial (EPCT) Framework (2022 calendar year).

* FIH: First In Human, POC: Proof Of Concept

Distribution of trials by phases

Data showed continued strength of Australia in **FIH and Phase I trials**.



Growing trend for POC



There is a growing trend towards sponsors adding POC* cohorts.

Data from these POC studies can help inform go/no-go decision, helping EBPs avoid spending time and money on targets/molecules unlikely to succeed. This is a practice that Australia sites are familiar with and do very well.

CONTACT US

IQVIA Biotech in Australia

Contact Email Address: Audrey Comparet; audrey.comparet@iqvia.com, Jamie Cromer; jamie.cromer@iqvia.com

URL: <https://www.iqvia.com/locations/australia-and-new-zealand>