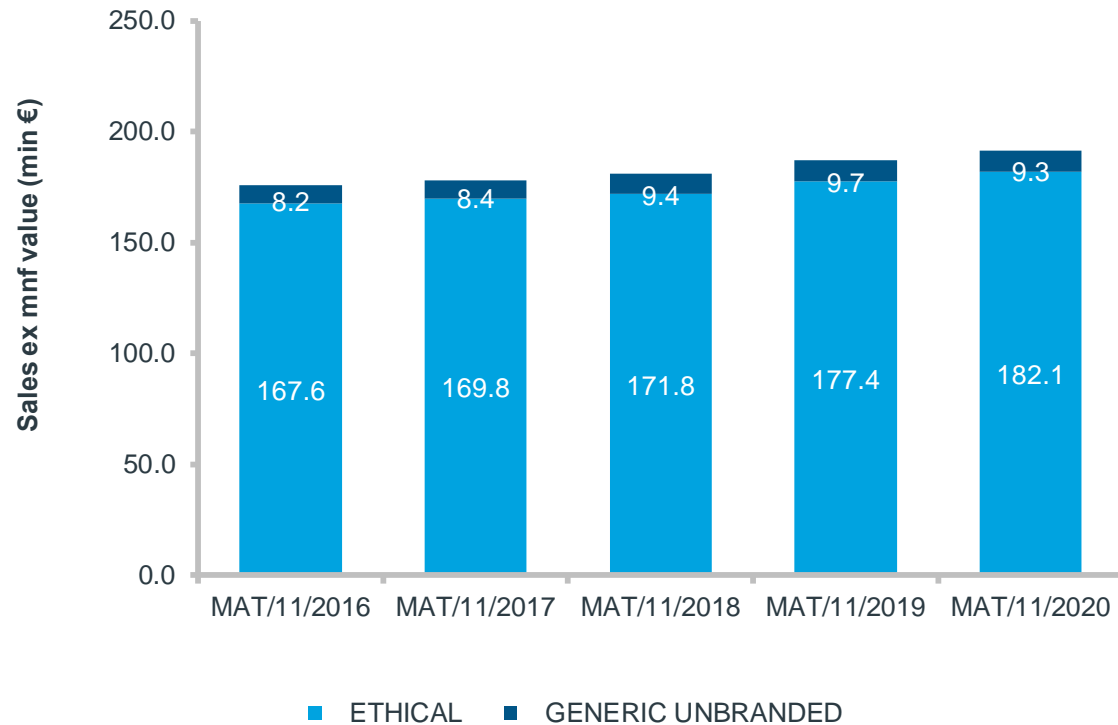
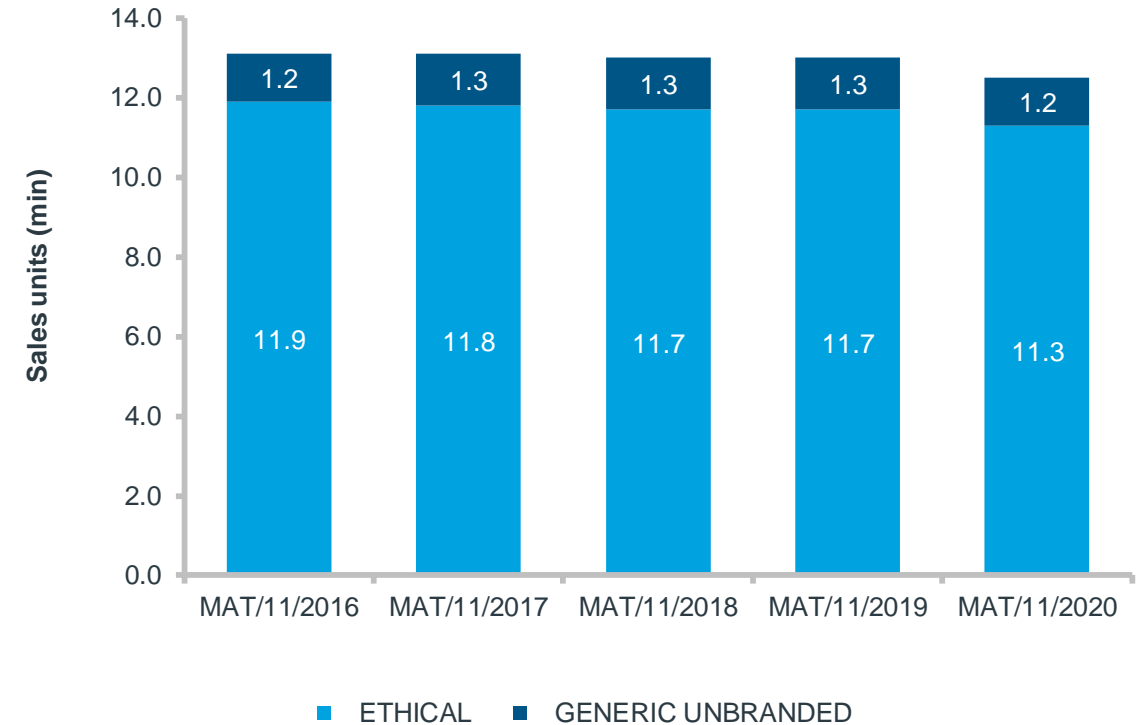


# The Luxembourg registered medicine market is worth €191 million

## Sales Evolution – Value ex-mnf



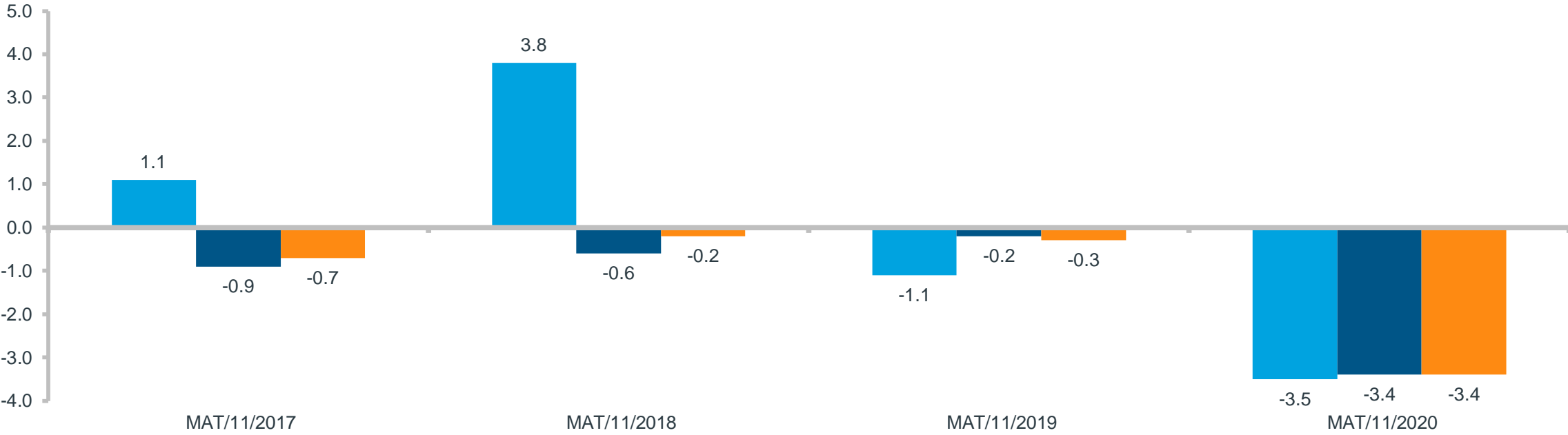
## Sales Evolution – Units



Source: IQVIA – LMPL services – Selling In data

# The total retail market in Luxembourg shows a decrease of -3,4% in units, where the generics declines with -3,5%

## Sales Evolution – Units



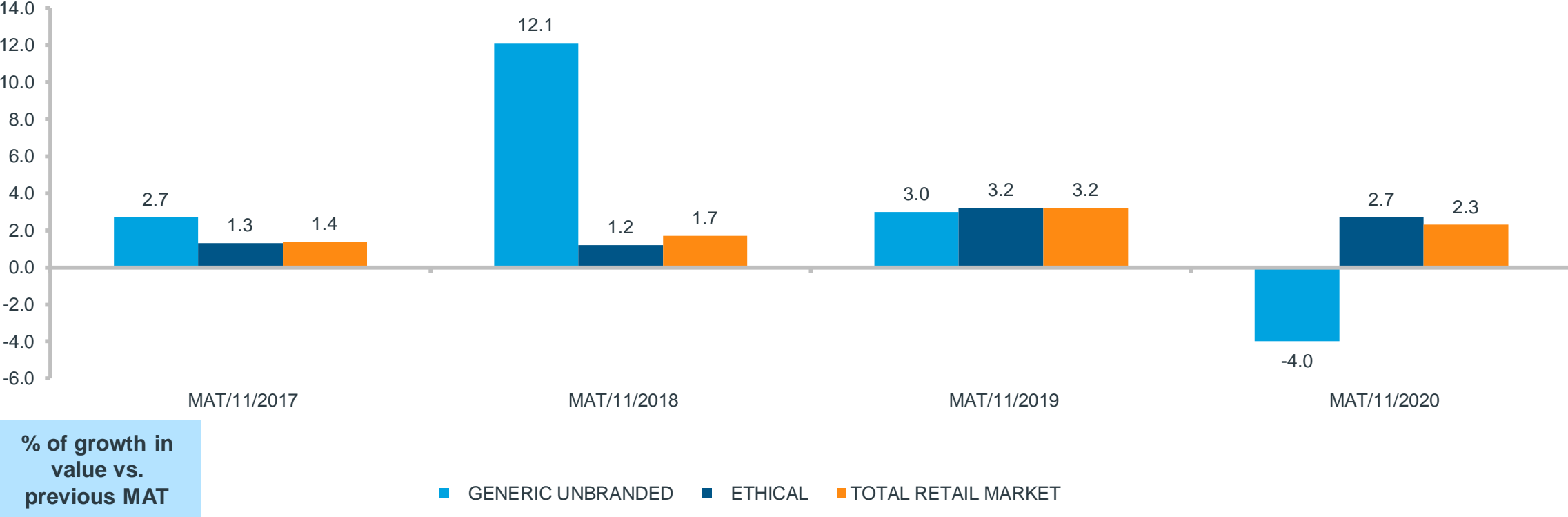
**% of growth in units vs. previous MAT**

■ GENERIC UNBRANDED ■ ETHICAL ■ TOTAL RETAIL MARKET

Source: IQVIA – LMPL services – Selling In data

# In value, the total market grows with 2,3%, while the generics shows a decrease of -4,0%

## Sales Evolution – Value



Source: IQVIA – LMPL services – Selling In data

# The top 10 best selling products in units and value\*

Top 10 Products in Absolute Units	Units abs. MAT/11/2020	% of Lux retail market in units	Top 10 Products in Value	Value abs. MAT/11/2020	% of Lux Retail Market in value
DAFALGAN	571,640	4.5	ELIQUIS	€ 4,556,859	2.4
D-CURE	295,470	2.4	HUMIRA	€ 4,057,943	2.1
NEXIAM	203,971	1.6	COSENTYX	€ 3,251,405	1.7
NUROFEN	195,487	1.6	XARELTO	€ 3,173,934	1.7
PARACETAMOL-RATIOP	171,017	1.4	XTANDI	€ 2,858,702	1.5
EUTHYROX	145,354	1.2	STELARA	€ 2,754,588	1.4
VOLTAREN EMULGEL	124,647	1.0	OZEMPIC	€ 2,568,747	1.3
STILNOCT	123,189	1.0	JANUMET	€ 2,325,763	1.2
STREPSILS	118,768	0.9	DAFALGAN	€ 2,229,540	1.2
PANTOMED NYCOMED	111,172	0.9	DUPIXENT	€ 2,222,014	1.2

Source: IQVIA – LMPL services – Selling In data

\*Analysis done on brandlevel™

# The top 10 fastest growing products in units and value (abs. growth)\*

Fastest Growing Products in Units	Units abs. MAT/11/2020	Absolute Growth in Units	Fastest Growing Products in Value	Value abs. MAT/11/2020	Absolute Growth in Value
D-CURE	295,470	59,547	OZEMPIC	€ 2,568,747	1,783,669
INFLUVAC TETRA	39,206	39,206	AIMOVIG	€ 1,818,246	1,199,540
IBU-RATIOPHARM	62,408	38,321	DUPIXENT	€ 2,222,014	1,040,288
PARACETAMOL-RATIOP	171,017	27,550	XTANDI	€ 2,858,702	705,166
STREPSILS	118,768	21,997	STELARA	€ 2,754,588	543,506
OZEMPIC	30,185	21,229	REPATHA	€ 967,844	531,347
PARACETAMOLEG	56,604	19,424	PREVENAR 13	€ 992,124	508,206
DAFALGAN	571,640	16,724	ELIQUIS	€ 4,556,859	485,291
NESIVINE	15,934	15,934	PRALUENT	€ 669,404	440,193
TRAZODONE EG	17,781	14,697	ENTRESTO	€ 1,216,742	439,227

Source: IQVIA – LMPL services – Selling In data  
 \*Analysis done on brandlevel™